



## Technology Law

The technology industry plays an essential role in Canada's economy. From wireless and VOIP to nanotechnology and GPS, the sector's innovation, multiple ownership plays and convergence activities have stimulated tremendous market activity and exponential growth.

The Bennett Jones technology law team provides a focused, industry-sensitive approach to the legal issues governing the development, protection, exploitation, use and enforcement of technology and the special legal issues affecting technology businesses. With public and private sector clients who operate or rely on technology of all types, we offer boutique-styled intellectual property advice supported by the collective strength of a broad and diverse practice.

Our lawyers help clients protect and enforce underlying intellectual property rights, including the patents, copyrights, trade-marks and confidential information that are fundamental to the use and exploitation of technologies. We also advise on the broad spectrum of issues governing business operations, regulation, financings, transactions and IPOs, and negotiate, draft and review agreements and licenses in connection with technology contracting of all types. A large portion of this legal work involves the negotiation and drafting of development, outsourcing, procurement, distribution, marketing, consulting, and e-commerce agreements for operators and purchasers of a wide range of equipment and services. With our assistance, for example, financial services companies have acquired trading floor systems and established on-line banking facilities, and international clients have been successful in the facilities development and market exploitation of their products in Canada.

Our service commitment is to understand fully the technical and business issues facing our clients, and aid our clients in the development, acquisition and exploitation of technology products and services worldwide. We view each transaction holistically, adopting an integrated approach and often assembling client teams as needed to handle various aspects of the deal. As a result, our technology lawyers and advisors work closely with securities, tax, mergers and acquisitions, banking, competition, capital markets and procurement lawyers to establish strategic alliances and joint ventures, negotiate the procurement of information systems, or lead an initial public offering, merger or acquisition.

### Select Experience

- **District Ventures**, in its fund to invest in early stage opportunities in the consumer packaged goods and health and wellness spaces.
- **Celero Solutions, Inc.**, in the negotiated settlement of vendor breaches of software licenses and renegotiated and closed extended long-term master license, co-operative marketing, and ancillary services agreements with major international financial technology software provider.
- **ATCO Ltd** and **Canadian Utilities Ltd.**, as sole legal counsel in their Enterprise Resource Planning (ERP) technology, licensing and intellectual property mandates.
- **United Farmers of Alberta Co-operative Limited (UFA)**, in all of its technology initiatives, including hardware, software licensing, systems licensing and outsourcing agreements, and advised on data protection, cybersecurity and privacy matters.
- **Payments Canada**, as lead external law firm to transform and modernize Canada's financial clearing, settlements and payments infrastructure.
- **Lithion Power Group**, in its acquisition of Aved Electronics.
- **Skandinaviska Enskilda Banken AB (publ)**, as joint lead arranger and joint bookrunner in term loan facilities totalling \$385 million and \$125 million



revolving credit facility made to a corporation in the medical technology industry.

- **Canadian Utilities Limited, an ATCO company**, in the sale of its entire Canadian fossil fuel-based electricity generation portfolio for approximately \$835 million, which was completed in three stages, through the sale of its interest in the Cory project in Saskatchewan to SaskPower International Inc., a sale of its interest in the Brighton Beach project in Ontario to Ontario Power Generation Inc., and a sale of the balance of the applicable generation assets through a sale of its equity interest in ATCO Power Canada Ltd. to Heartland Generation Ltd., an affiliate of Energy Capital Partners.
- **Diversified**, in its acquisition of the business of Advanced Presentation Products.
- **BDC Capital Inc.**, as a key institutional investor, in a \$20-million investment in ArcTern Ventures' Fund II.
- **Just Cash**, in its sale of a controlling investment position to Coinsquare Ltd.
- **ECi Software Solutions Inc.**, in its acquisition of Print Audit.
- **ECi Software Solutions Inc.**, in its acquisition of Lasso Data Systems.
- **CIP Capital Management LLP**, as Canadian counsel, in its acquisition of People 2.0, Inc.
- **Square Inc.**, financial services and mobile payments on its full range of IP in Canada.
- A syndicate of underwriters led by **Salman Partners Inc.**, in an \$8.675-million bought deal offering of common shares of Slyce Inc.
- **Bermuda Telephone Company Limited (BTC)**, a Bermuda-based telecommunications provider, and the shareholders of its parent company, Barrie Holdings Limited, in the sale of BTC to Digicel Group Limited.
- **OMERS Ventures LP**, in its participation in the \$24-million financing round of Ranovus.
- **ATCO Ltd.**, in the disposition of ATCO I-Tek Inc. and ATCO's Australian IT operations to affiliates of Wipro Ltd. for aggregate sale proceeds of approximately \$210 million.
- **ATCO Ltd.**, in the negotiation, structuring and other commercial matters relating to ATCO entering into a strategic alliance with Wipro including 10-year master service agreements governing the provision of IT services by Wipro to the ATCO Group of Companies valued at approximately \$1.2 billion.
- **BEST Funds**, in an equity financing of XPI Inc.
- **Canadian Blockchain Association**, a leading Canadian national non-profit leading blockchain education and awareness advising.
- The syndicate of underwriters led by **GMP Securities L.P.**, in Espial Group Inc.'s \$35-million public offering of common shares.
- **OMERS Ventures LP**, in its participation in the \$46-million Series C funding round of Wattpad..
- **Darling International Inc.**, in its acquisition of all the assets of Rothsay, a division of Maple Leaf Foods Inc., for approximately \$645 million.

## Recent Recognitions

- **Chambers Canada**  
Ranked, Information Technology
- **Chambers Global: The World's Leading Lawyers for Business**  
Ranked, Information Technology
- **Chambers Fintech Guide**



Ranked, Chambers Fintech

▪ **The Legal 500: Canada**

Ranked, Technology

▪ **Lexpert Special Edition on Technology**

15 lawyers recognized as Canada's leading lawyers in Technology

▪ **The Canadian Legal Lexpert Directory**

Consistently Recommended, Technology Transactions, Toronto and Calgary

Most Frequently Recommended, Computer & IT Law, Calgary

Repeatedly Recommended, Computer & IT Law, Toronto

## Key Contacts

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